

Synology®

SPOT

C2 Services and Partner Program

agenda

C2 Services 01

C2 Partner Program 02

Q & A 03

Raffle 04

A Cloud for Safe Data

5 Year / 3 Data Centers

Since 2017 / Germany, American, and Taiwan

200PB Storage Capacity

it is equal to 4,000,000 notebooks

100,000+ Users

Serve for all users, not limited to Synology NAS users



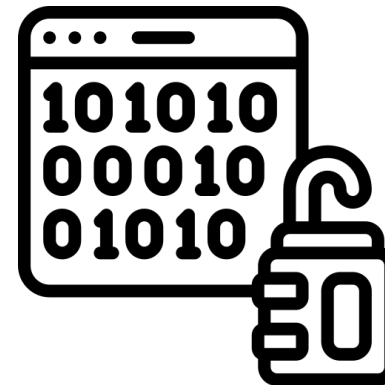
Synology C2

Build for Trust and Security



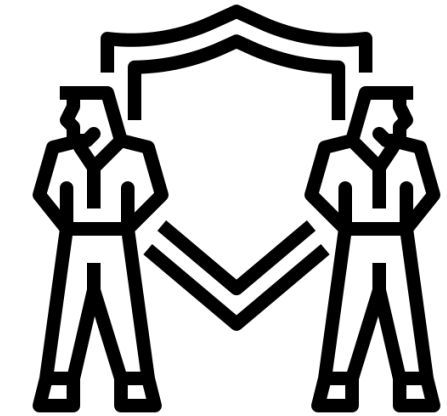
Data Residency

Certified by ISO27001, and achieve estimated eleven nines (99.999999999%) of data durability as AWS does.



Data Encryption

Adapt military-grade encryption (AES-256) to protect user's data, and even Synology cannot decrypt and access to user's data



Dedicated Security Team

Dedicated team for Product Security Incident Response

Cloud services provided by Synology



C2 Storage



C2 Transfer



C2 Password



C2 Identity



C2 Backup



C2 Surveillance



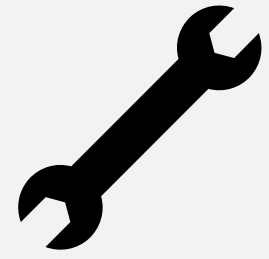
C2 Object Storage



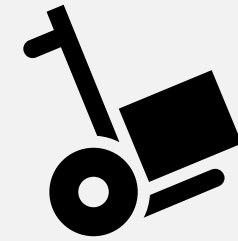
Active Insight

What are the benefits of Synology
cloud services?

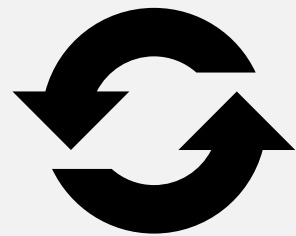
Benefits of cloud solutions



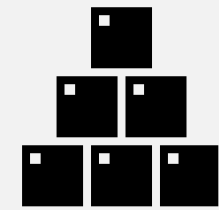
Quick deployment



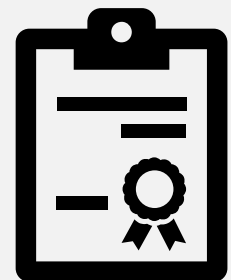
Mobility



Auto Update



Scalability



Quality Control

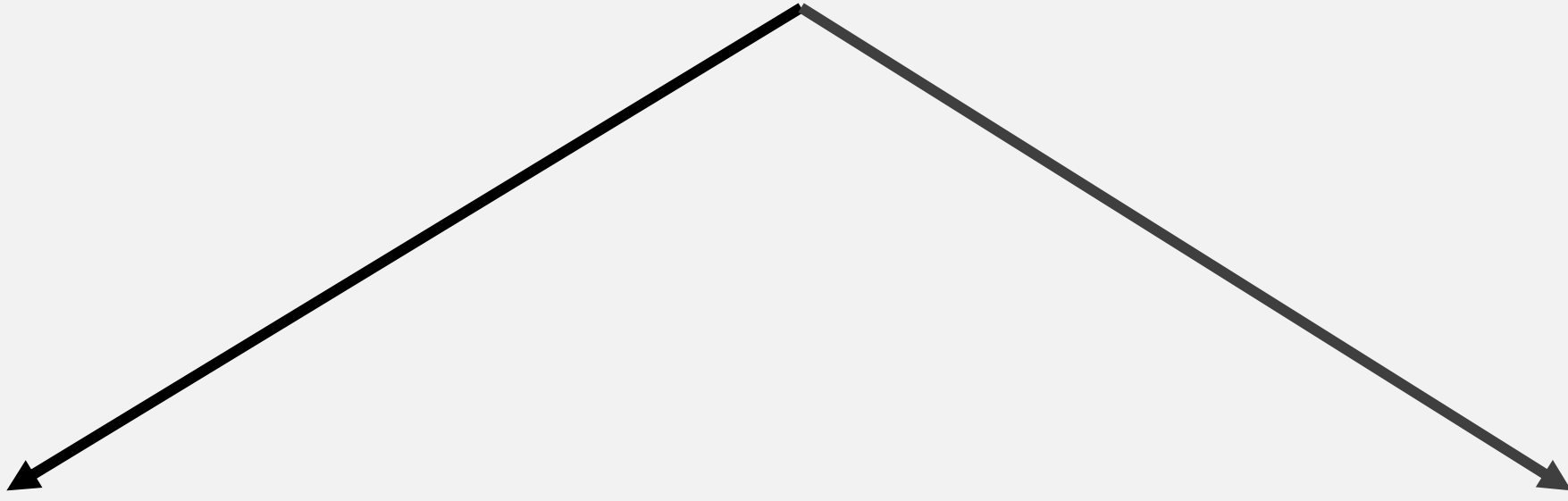


Cost reduction

C2 Storage



C2 Storage



Hyper Backup

Hybrid Share





C2 Storage for Hyper Backup

Hyper Backup

+ ↺ 📁

- Synology C2 ✓
- Synology C2_2 ✓

Success
Last successful backup: [08.03.2022 20:43](#)
Next scheduled backup time: 09.03.2022 20:40

Back up now 🔍 📊 ☰ -

Target - On-line

Service Provider:	Synology C2
Location:	Europe
Directory:	training_demo_task
Size:	30.63 GB
Integrity check:	06.03.2022 22:42

Version List

Task Settings 🔒

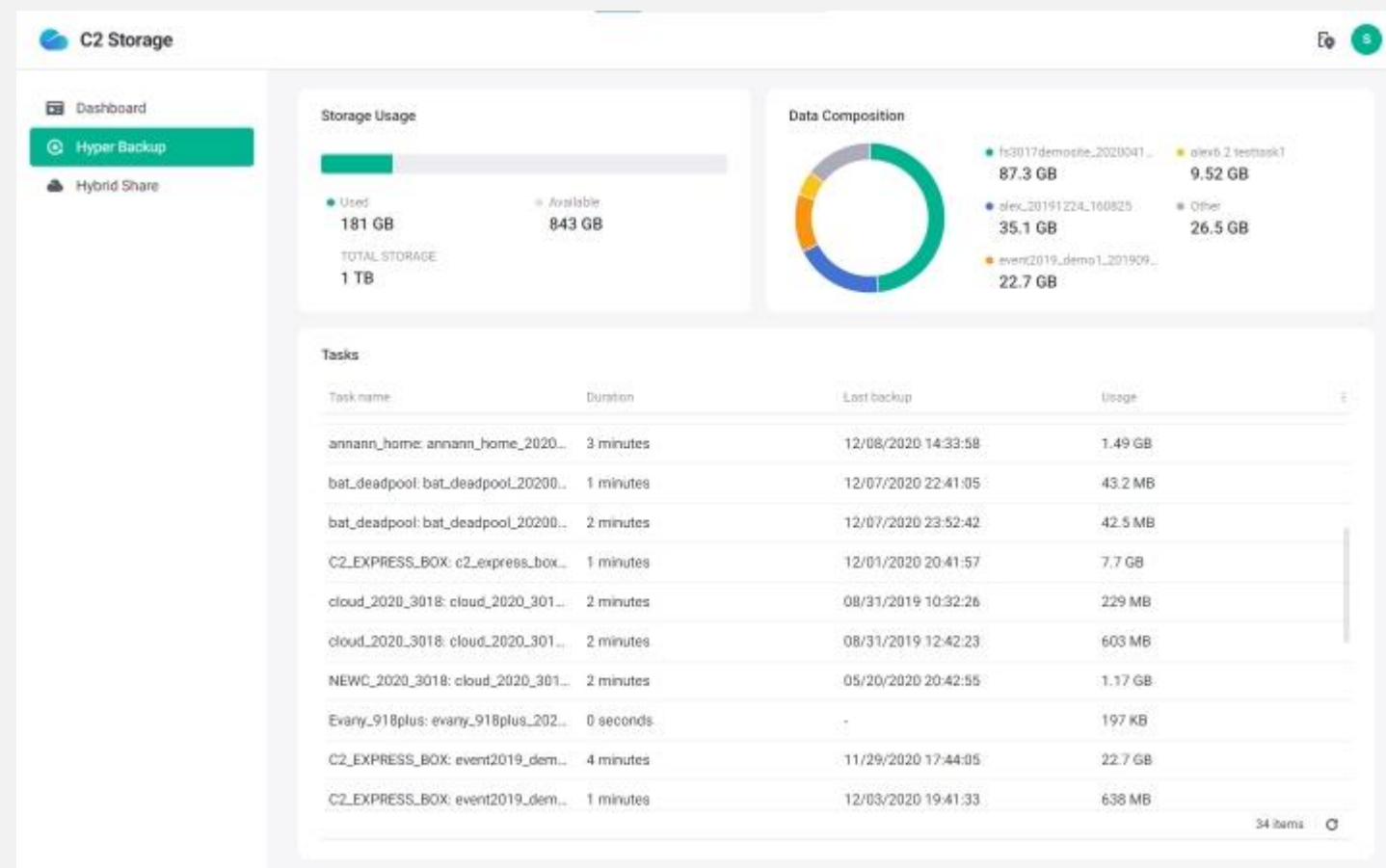
Shared Folder:	ActiveBackupforBusine...
Application:	None
File Filters:	Off
Backup Schedule:	Time: 20:40 Interval: ...

Task Settings

C2 Storage for Hyper Backup

Explore your backup on C2 Storage webpanel

Recover your files from anywhere





Hybrid Share

Hybrid Share



Mount cloud shared folder to your NAS

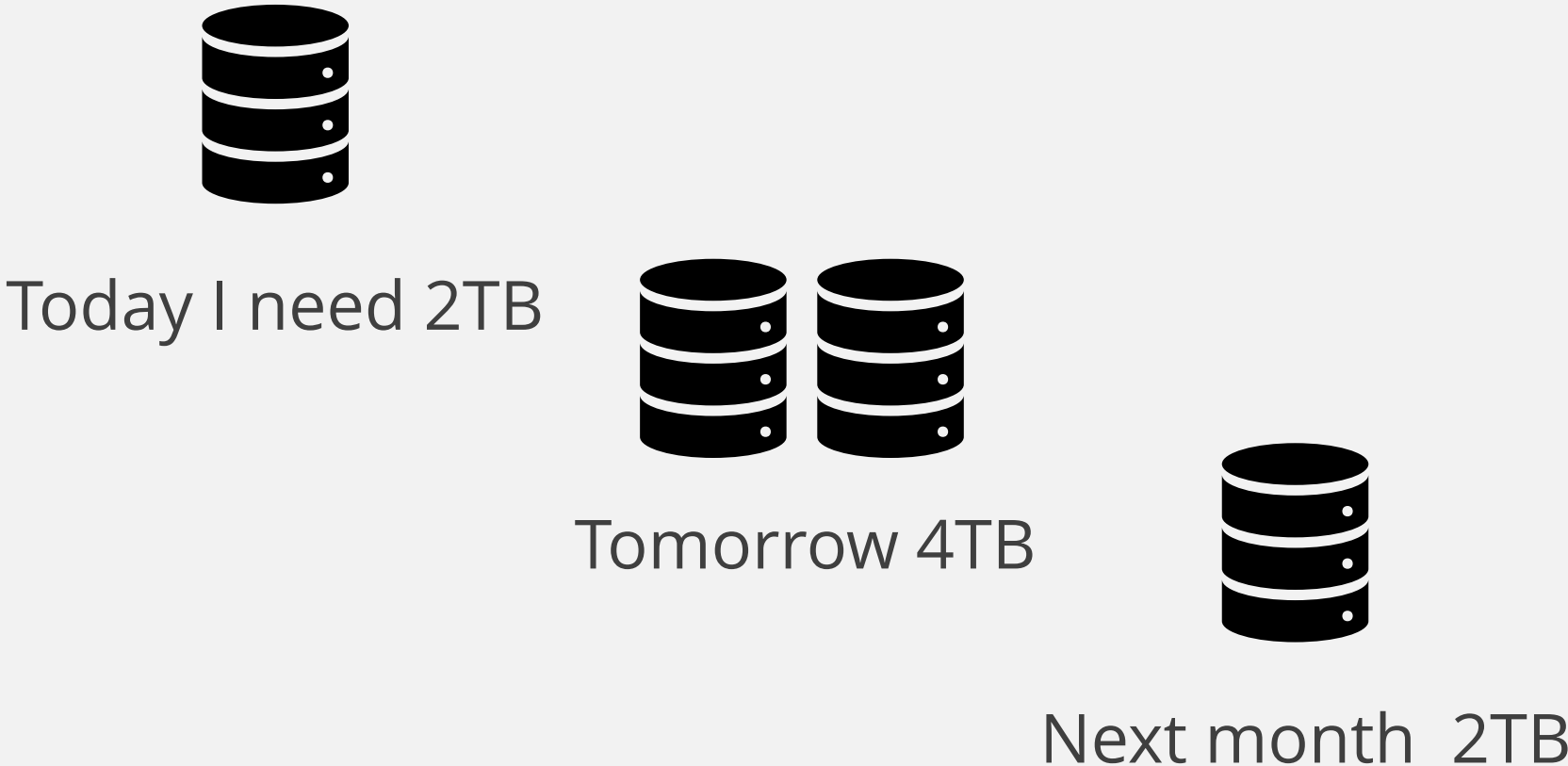
The image shows a screenshot of a web-based Control Panel interface. On the left, a sidebar menu is open to 'File Sharing', with 'Shared Folder' selected. The main content area shows a folder named 'Hybrid Share Test - Connected' (Volume 1) with a list of files below it. A context menu is open over the 'Create' button, with the option 'Mount Hybrid Share Folder' highlighted by a mouse cursor. At the bottom of the interface, a navigation menu includes 'Info Center', 'Login Portal', 'Regional Options', 'Notification', 'Hardware & Power', and 'External Devices'. The bottom right corner indicates '37 items'.

Hybrid Share

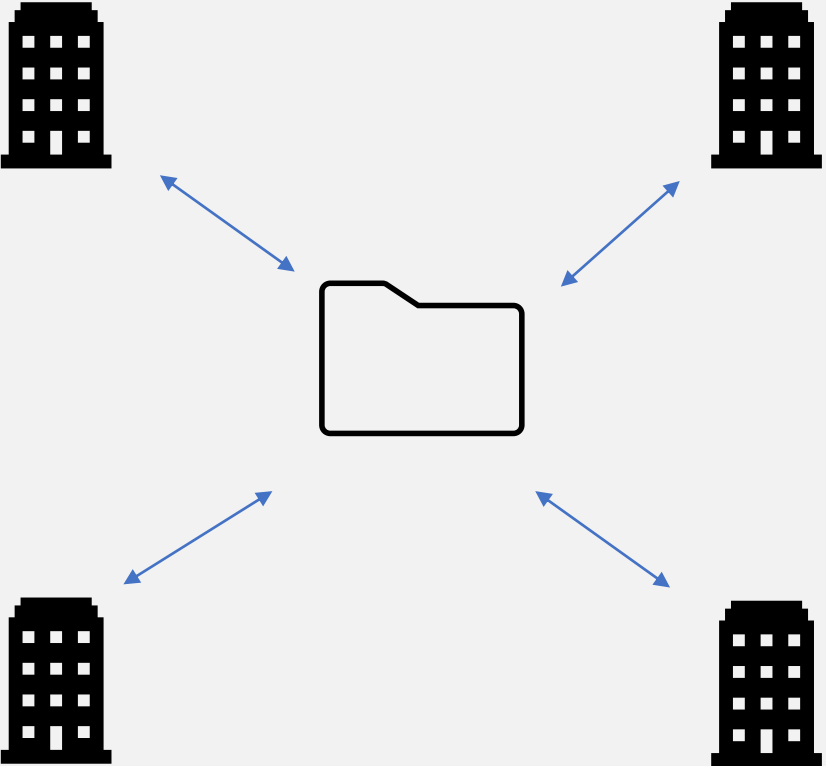


Why I need to mount folder from the cloud?

Scalable solution



Share data with other offices



C2 Storage

Pricing

Basic

Basic

1 TB

€ **59.99** / year

Or €5.99 / month

300 GB	€24.99 / year
100 GB	€9.99 / year

Included in this plan:

Hyper Backup¹

- ✓ Daily backups
- ✓ Fixed retention policy²

✓ All data stored on C2 servers is protected by AES-256 encryption.

Advanced

Advanced

1 TB

€ **69.99** / year [?]

Or €6.99 / month

Select your storage. For more than 200 TB, please [contact us](#).

1 TB

Included in this plan:

Hyper Backup

- ✓ Hourly backups
- ✓ Customizable retention policy ³
- ✓ Data deduplication

Hybrid Share⁴

- ✓ Multi-site file sharing and syncing
- ✓ Local cache for frequently accessed data
- ✓ File and folder pinning

✓ All data stored on C2 servers is protected by AES-256 encryption.

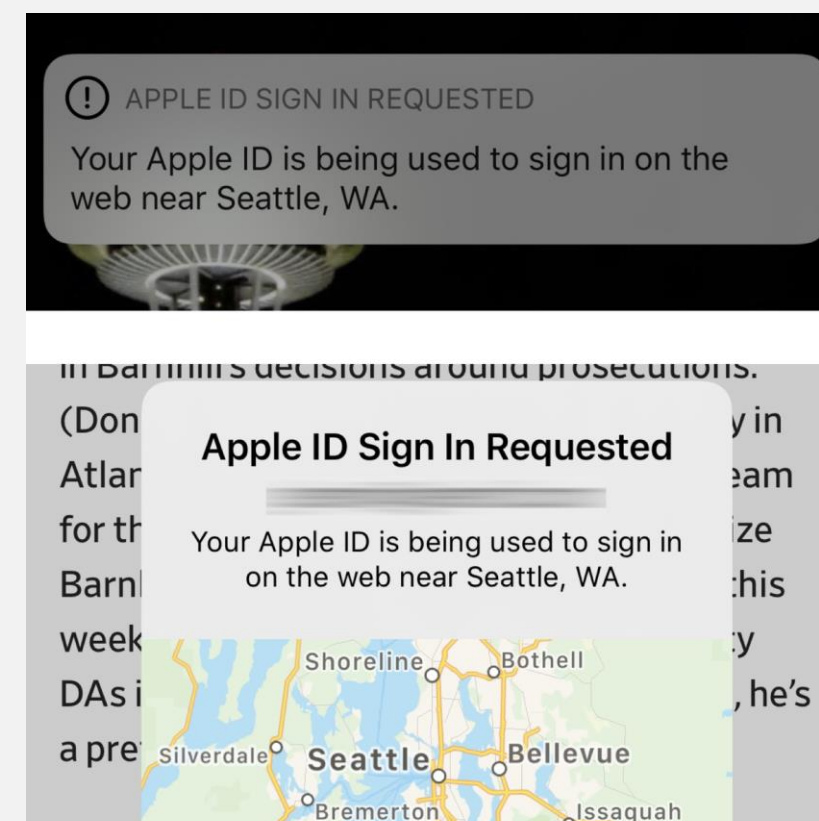
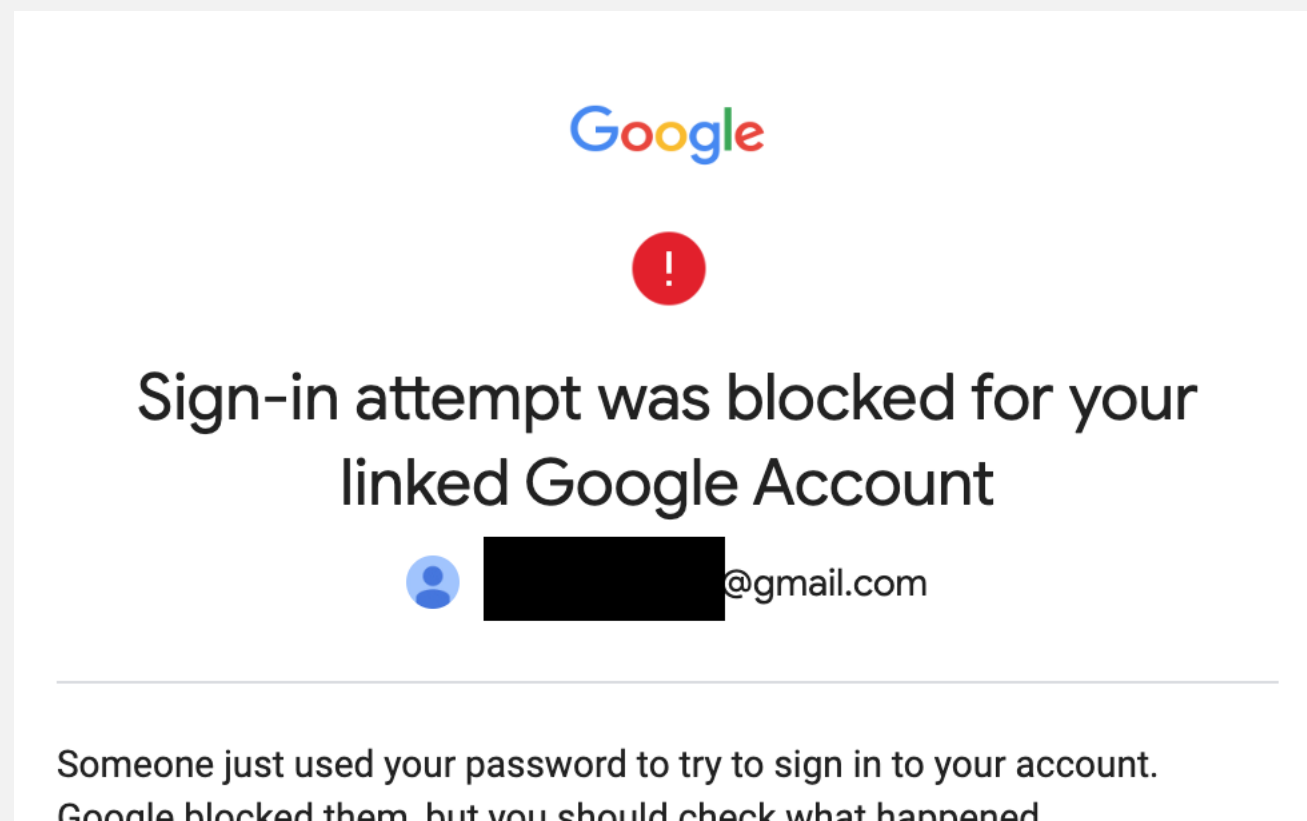
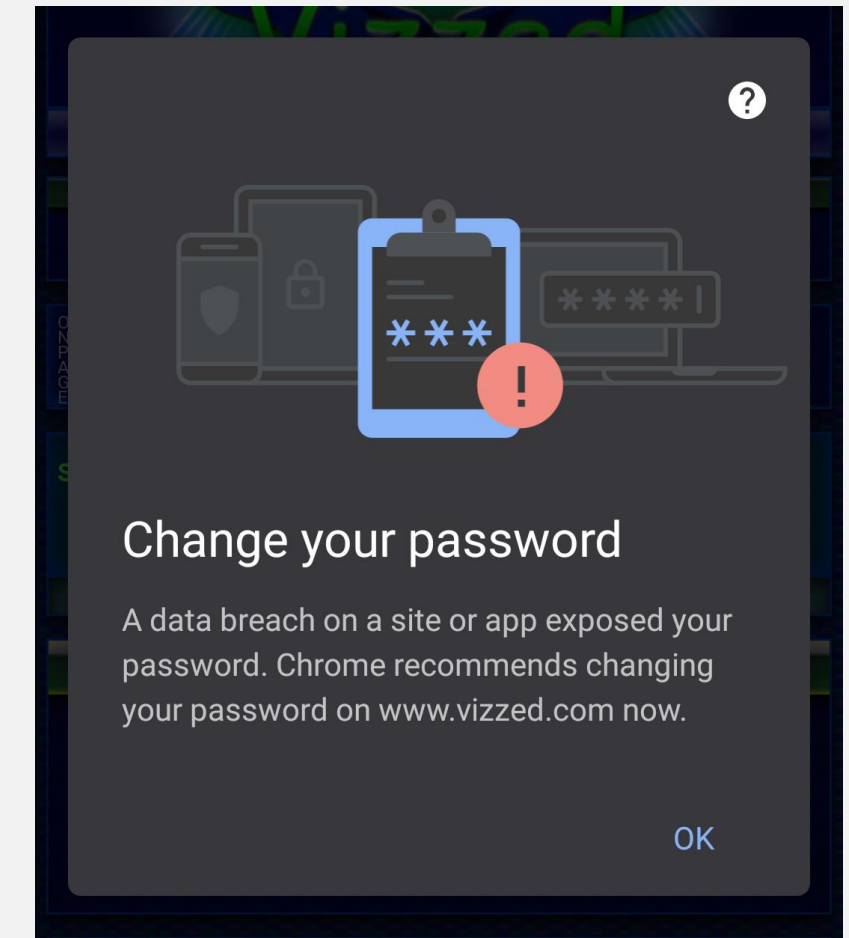
C2 Password

How do you manage
your passwords?

Password management

Do you still use passwords like that?

1. Use easily guessed passwords, such as birthdays, pet's name?
- 2. Use a few different passwords for all accounts**
3. Always forgets which account uses which password
4. Stores all password on notepads or excel file



C2 Password

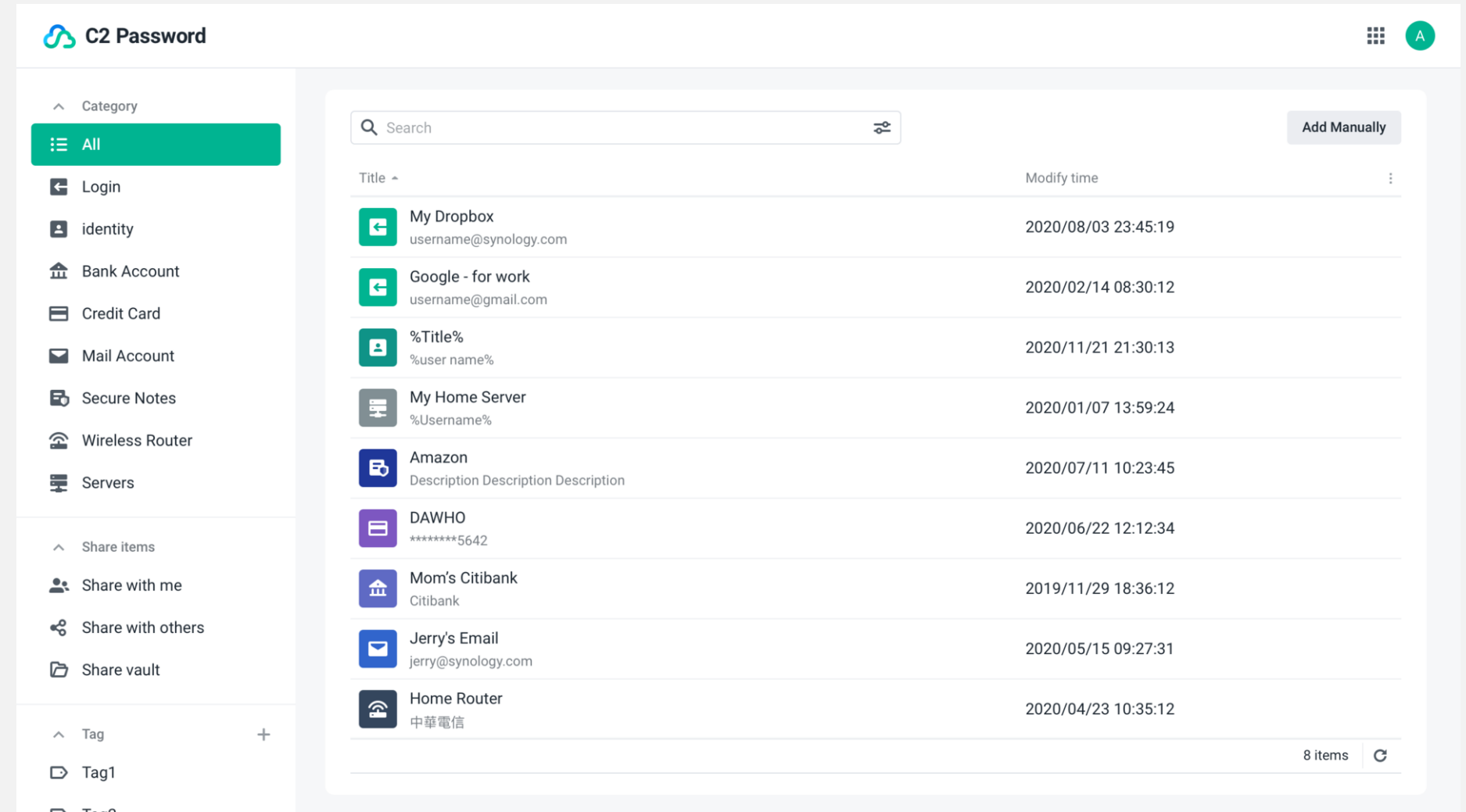


Password manager

Store passwords and other sensitive data such as addresses, banking information, and passport details while keeping everything organized through categories, tags, and favorites.

Password generator

Password autofill



End-to-end encryption

Store up to 10.000 items

C2 Password



Not only password manager!



C2 Password



How it looks?

The screenshot displays the C2 Password Manager interface. On the left is a sidebar with navigation options: Category (All, Login, identity, Bank Account, Credit Card, Mail Account, Secure Notes, Wireless Router, Servers), Share items (Share with me, Share with others, Share vault), and Tag (Tag1, Tag2). The main area shows a list of password entries with columns for Title, Modify time, and a menu icon. The 'My Dropbox' entry is selected, and its details are shown on the right, including Title, Username, Password, URL, TOTP, and Tag.

Title	Modify time	
My Dropbox username@synology.com	2020/08/03 23:45:19	
Google - for work username@gmail.com	2020/02/14 08:30:12	
%Title% %user name%	2020/11/21 21:30:13	
My Home Server %Username%	2020/01/07 13:59:24	
Amazon Description Description Description	2020/07/11 10:23:45	
DAWHO *****5642	2020/06/22 12:12:34	
Mom's Citibank Citibank	2019/11/29 18:36:12	
Jerry's Email jerry@synology.com	2020/05/15 09:27:31	
Home Router 中華電信	2020/04/23 10:35:12	

My Dropbox

Title: My Dropbox

Username: username@synology.com

Password:

URL: https://www.dropbox.com

TOTP: dropbox2.jpg

Tag: TagName1 TagName2

C2 Password



Available platforms

Widget for web browsers



Mozilla Firefox



Microsoft Edge



Google Chrome

Mobile apps



iOS



Android

C2 Password



Pricing

	Free	Plus
Data center <input type="text" value="Europe - Frankfurt"/>	€0 Get started	€4.99 / year Try free for 30 days
Max. number of users	1	6 (1 owner + 5 members)
Personal vault	✓	✓ Available to each user
Shared vault	—	✓ Shared among users

Do you know this logo?



Synology® | SYNOLOGY
2 0 2 2

C2 Backup

C2 Backup

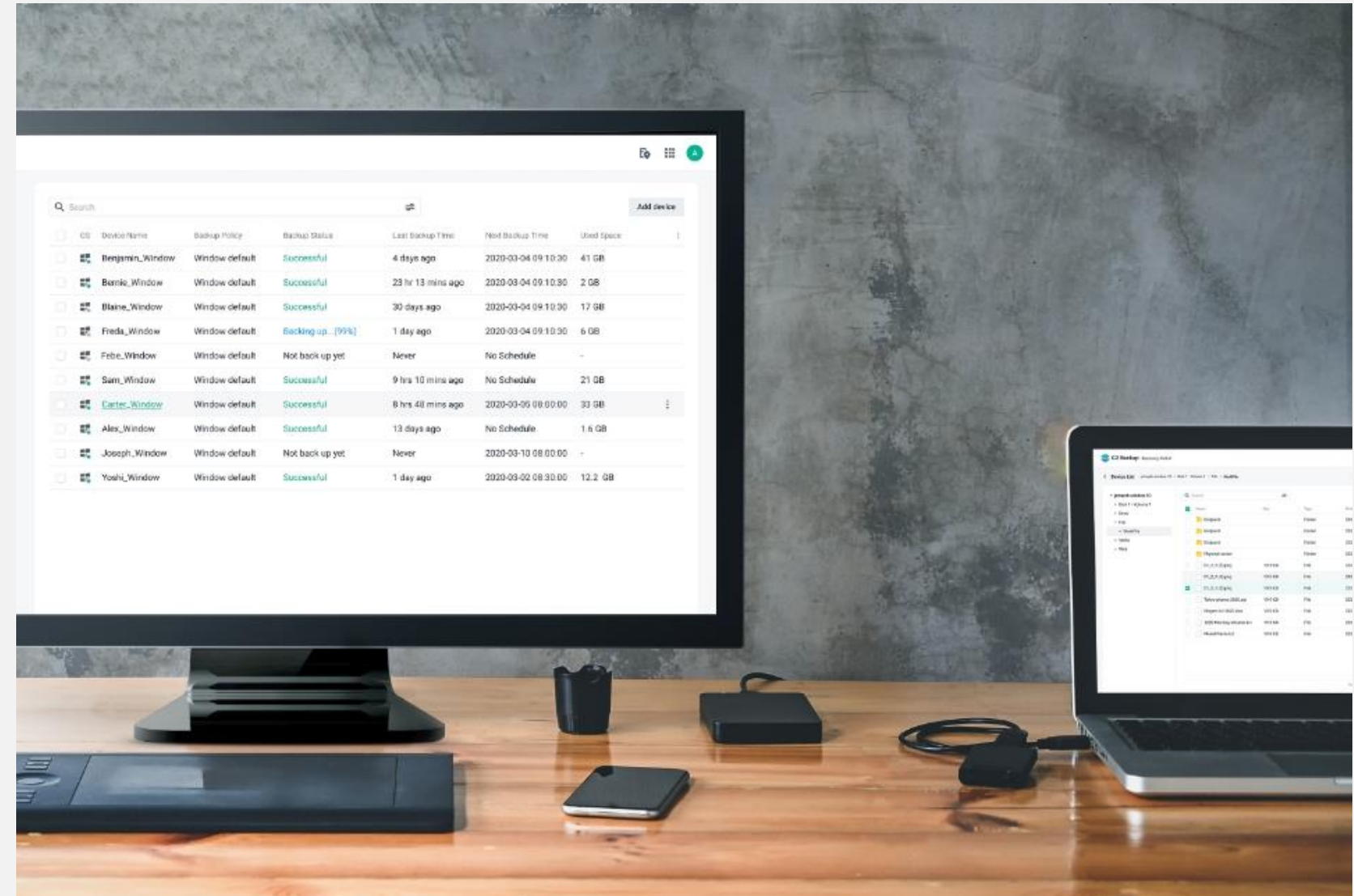


Backup your PC to the Synology Cloud

System and software

Protect the tools you use every day by backing up system configurations, user settings, and applications.

Client-side encryption
Restore what you want

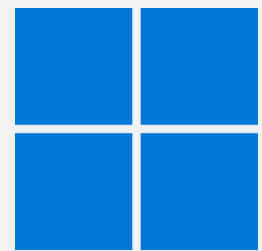


Backup external drives
Retention policy and
scheduled backup task

C2 Backup

Which devices I can backup with C2 Backup?

C2 Backup for Individuals

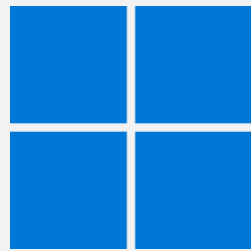


Windows



macOS

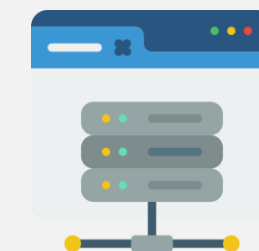
C2 Backup for Businesses



Windows



macOS



Windows
Server



OneDrive



Exchange
Online

C2 Backup



Pricing for individuals

	500 GB	2 TB	5 TB
Data center			
	€34.99 / year (16.5% off) Or €3.49 / month	€99.99 / year (16.5% off) Or €9.99 / month	€249.99 / year (16.5% off) Or €24.99 / month
	Try free for 30 days	Try free for 30 days	Try free for 30 days
Max. number of devices	Unlimited	Unlimited	Unlimited
Physical devices			
Platforms	Windows 7 SP1, Windows 10, Windows 11 macOS 10.15.7 and above	Windows 7 SP1, Windows 10, Windows 11 macOS 10.15.7 and above	Windows 7 SP1, Windows 10, Windows 11 macOS 10.15.7 and above
Full-system backup ⓘ	✓	✓	✓
Incremental backup ⓘ	✓	✓	✓
Versioning ⓘ	✓	✓	✓
Backup schedule	Scheduled on a daily/weekly basis or event-triggered (startup, screen lock, or logout)	Scheduled on a daily/weekly basis or event-triggered (startup, screen lock, or logout)	Scheduled on a daily/weekly basis or event-triggered (startup, screen lock, or logout)
Bare Metal Recover (BMR) ⓘ	✓	✓	✓
File-level recovery ⓘ	✓ (Download only)	✓ (Download only)	✓ (Download only)

C2 Backup



Pricing for businesses

	Business	Enterprise
	€499.95 / year (16.5% off) Or €49.95 / month Try free for 30 days	Contact us for more details Contact us
Data center Europe - Frankfurt		
Available storage	5 TB (+€99.99/year or €9.99/month per additional TB)	Contact us for more details
Max. number of users	250	Unlimited
Max. number of devices	Unlimited	Unlimited
Platform		
Windows PC	Windows 7 SP1, Windows 10, Windows 11	Windows 7 SP1, Windows 10, Windows 11
Windows servers	Windows Server 2008 R2 SP1, 2012, 2016, 2019, 2022 ¹	Windows Server 2008 R2 SP1, 2012, 2016, 2019, 2022 ¹
Mac devices	macOS 10.15.7 and above	macOS 10.15.7 and above
Microsoft 365	Mailboxes on Exchange Online OneDrive for Business ²	Mailboxes on Exchange Online OneDrive for Business ²

C2 Transfer

How do you usually
transfer company files?

Transferring files

And what with files which contains:

1. Personal Information
2. Financial Statement
3. Medical Records
4. Contracts
5. Other business impacting confidential documents

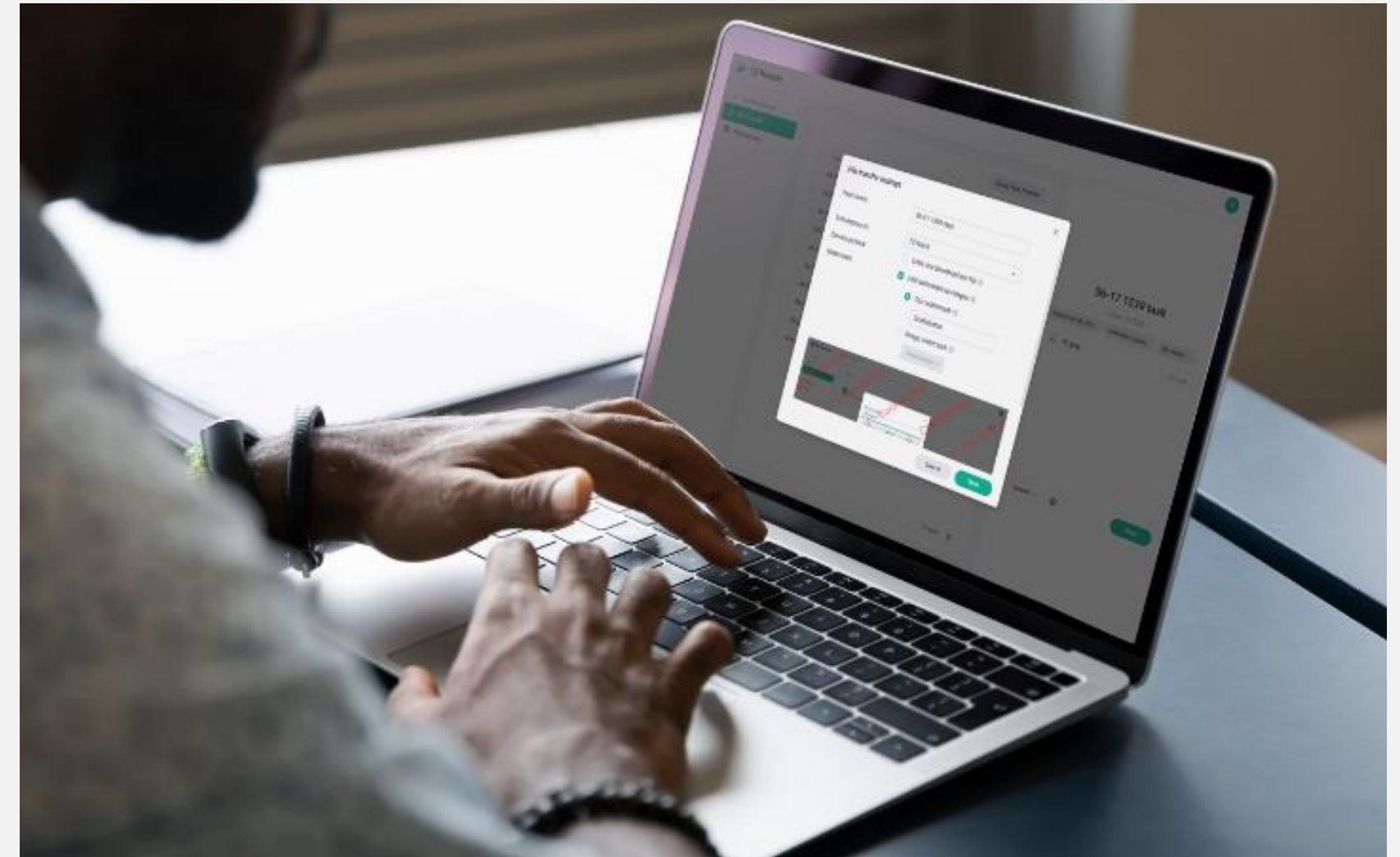


C2 Transfer

Send your files in secure way!

Safe transfers made simple

Secure file sharing doesn't need to be complicated. Simple steps ensure each file you send with C2 Transfer is delivered to the right person.



End-to-end
encryption

User identity authentication
Content protection

C2 Transfer



Pricing

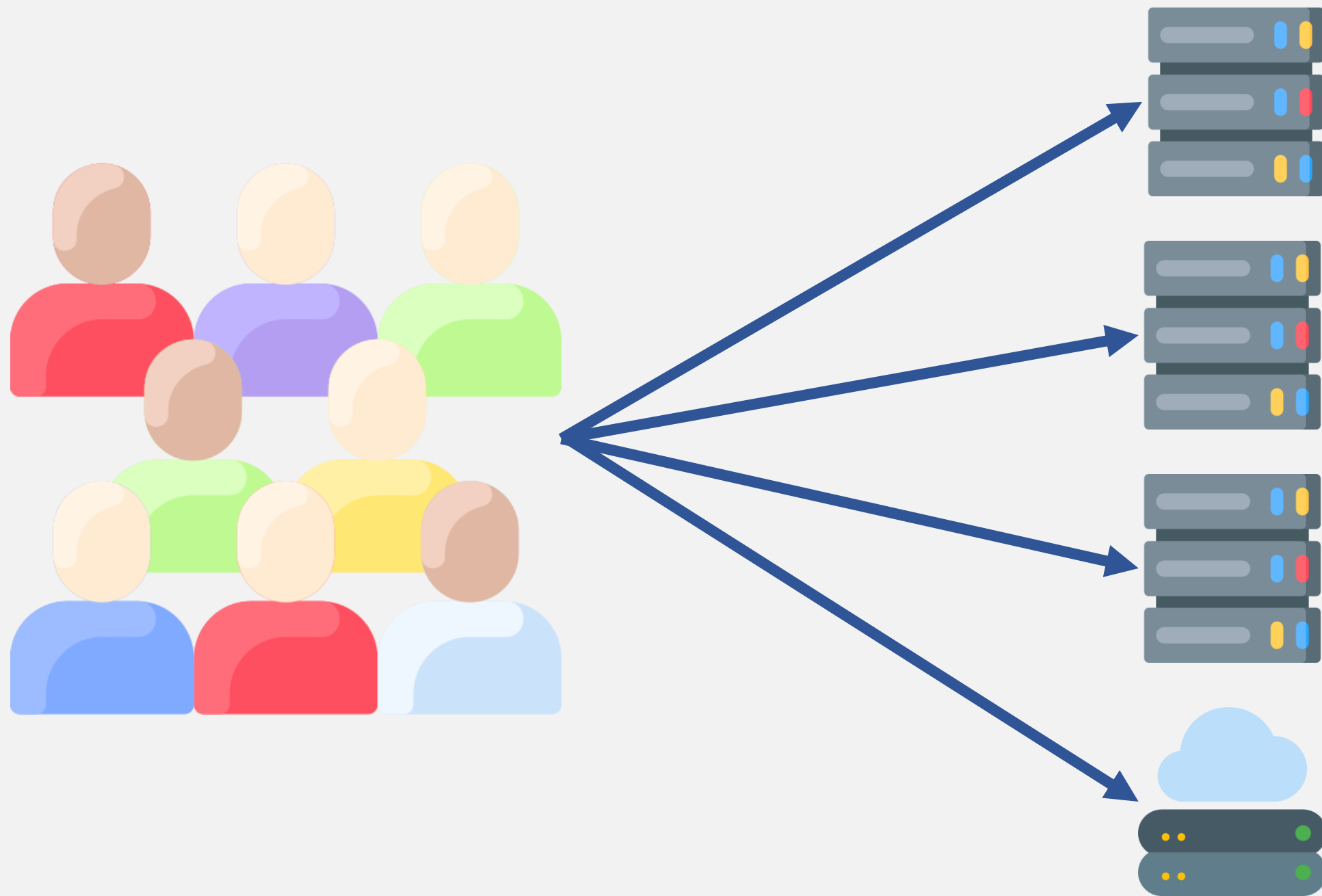
	Professional	Business
	€99.99 / year (16.5% off) or €9.99 / month Try free for 30 days	€499.99 / year (16.5% off) or €49.99 / month Try free for 30 days
Data center	Europe - Frankfurt	
Security		
End-to-end encryption	✓	✓
Identity authentication	✓	✓
Administration		
User management	—	✓
Transfer policies ⓘ	—	✓

	Professional	Business
	€99.99 / year (16.5% off) or €9.99 / month Try free for 30 days	€499.99 / year (16.5% off) or €49.99 / month Try free for 30 days
Data center	Europe - Frankfurt	
Number of users	1	5 (+€69.99/year or €6.99/month per additional user)
Send and request files		
Max. total file size per transfer	20 GB	20 GB
Max. recipients per transfer	20	20
Max. concurrent tasks ⓘ	100	100
Add watermarks ⓘ	✓	✓
Link expiration	Up to 90 days	Up to 90 days
Set one-time download ⓘ	✓	✓

C2 Identity

How can we manage 100 users?

10 services – 100 users

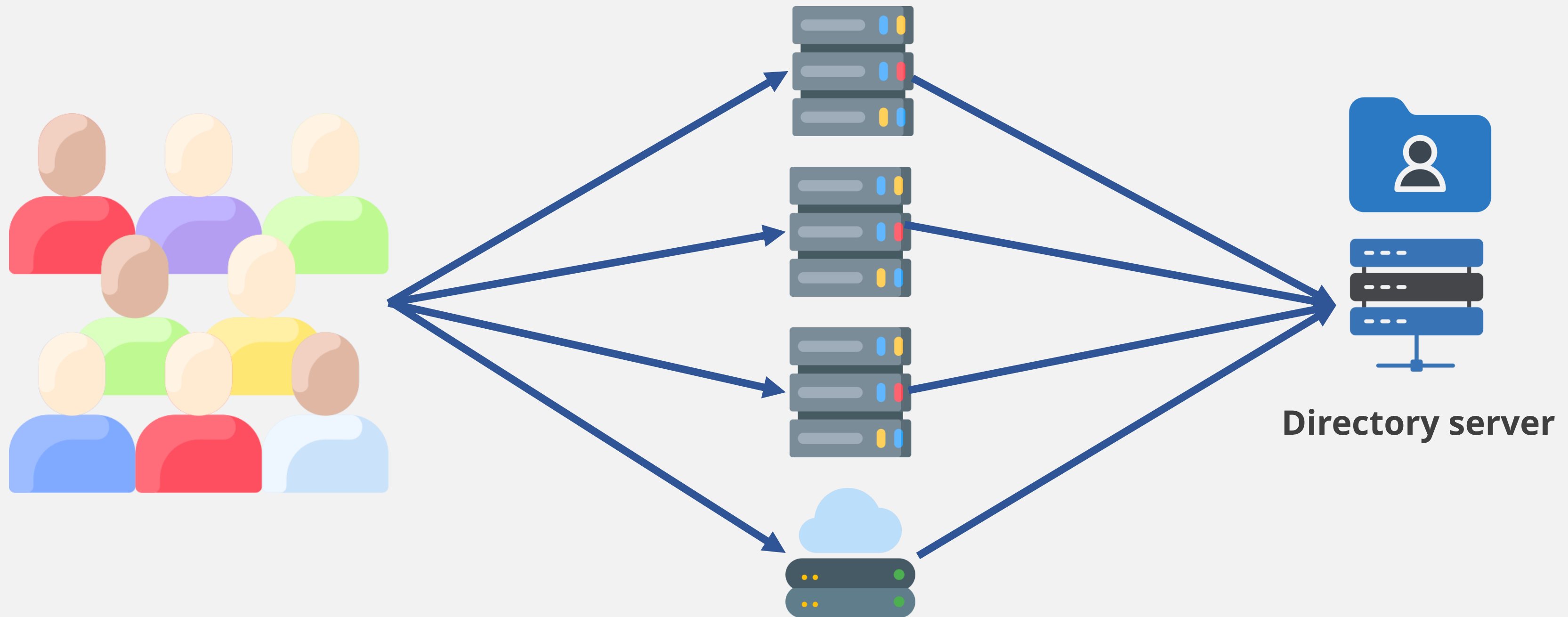


System administrator:
For each server I have to create
100 users. Perhaps we can
improve this process?



How can we manage 100 users?

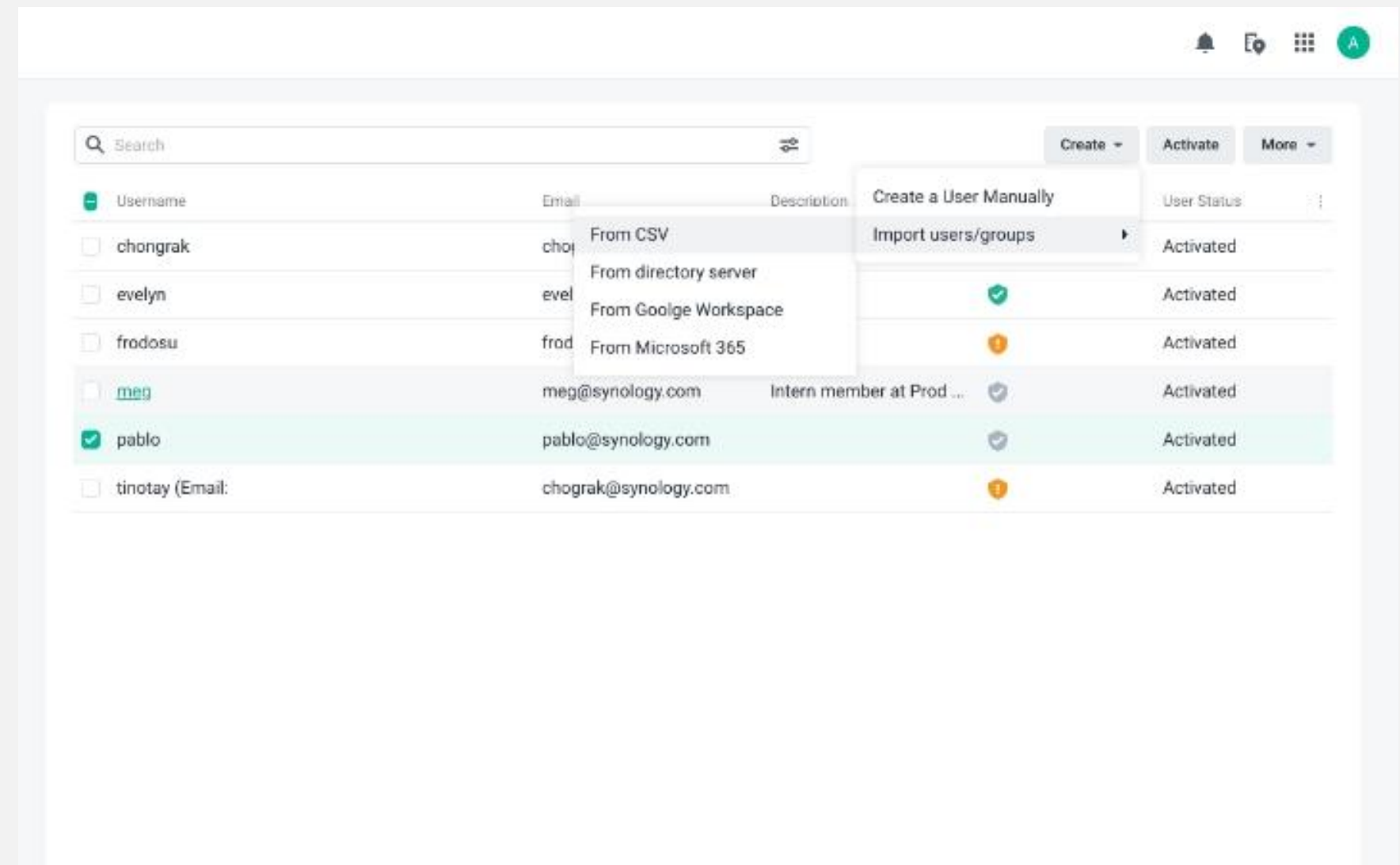
10 services – 100 users



C2 Identity

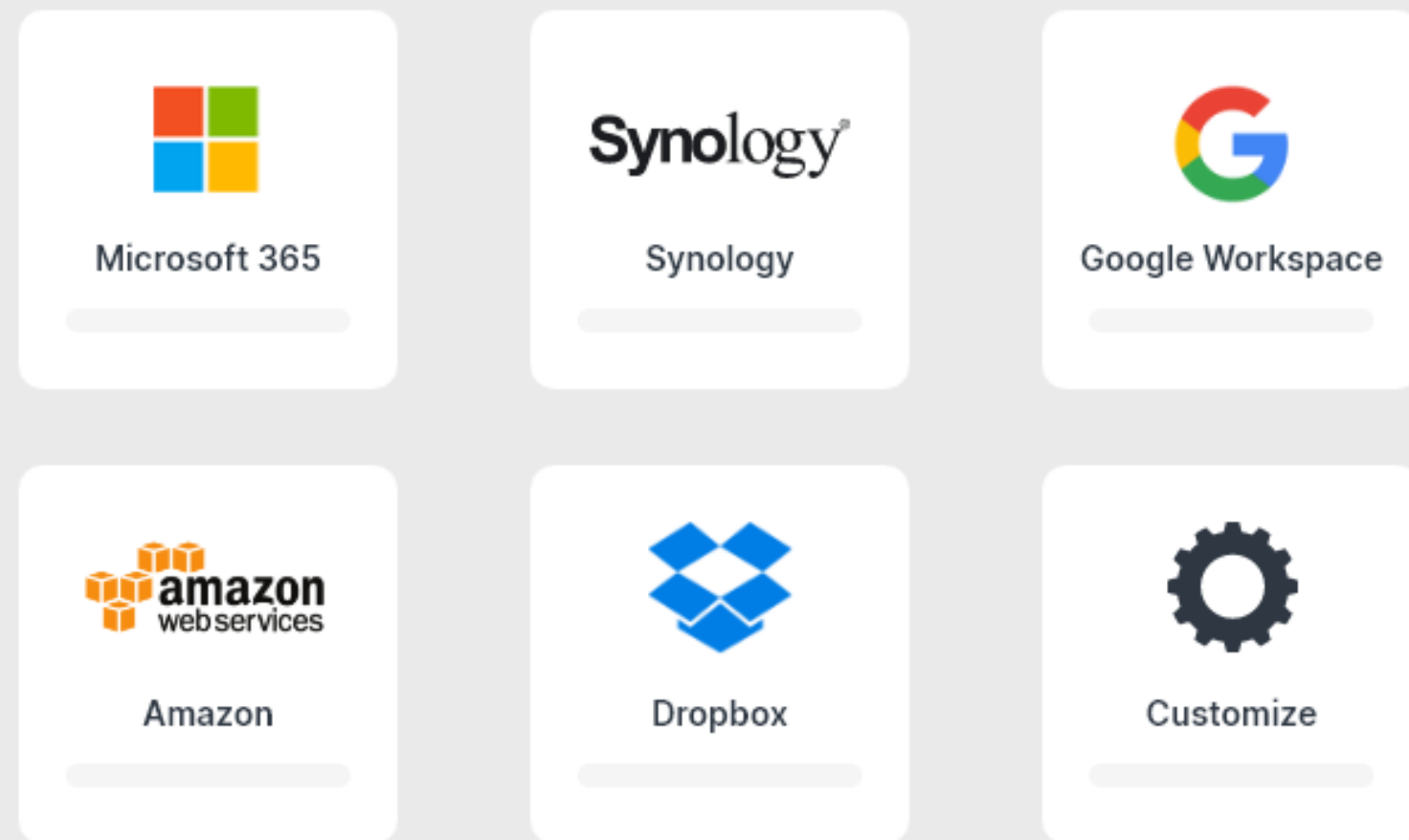
Global user management in the cloud!

Access the admin console from a browser to manage individual or groups of user accounts. Let users manage their own credentials and personal information through a self-service portal.



C2 Identity

SaaS application integration



One identity for all apps and services

Credentials created under C2 Identity can be used in many different apps, also which are hosted in other cloud

C2 Identity

Hybrid Architecture



Berlin



London



Madrid

Benefits →

Easy deployment

Fast authentication

C2 Identity



Pricing

	Free	Business
	€0	€199.9 / year (16.5% off) or €19.9/month
Data center Europe - Frankfurt	Get started	Try free for 30 days
Number of users	Up to 250	From 10 (+€19.99/year or €1.99/month per additional user)
Max. number of cloud applications	5	2500
Max. number of devices	10	2500
Max. number of edge servers ⓘ	1	25
Cloud applications integration		
Native integration	Microsoft 365 & Google Workspace	Microsoft 365 & Google Workspace
Customized SAML SSO Integration	✓	✓
Shared accounts support ⓘ	✓	✓

C2 Surveillance

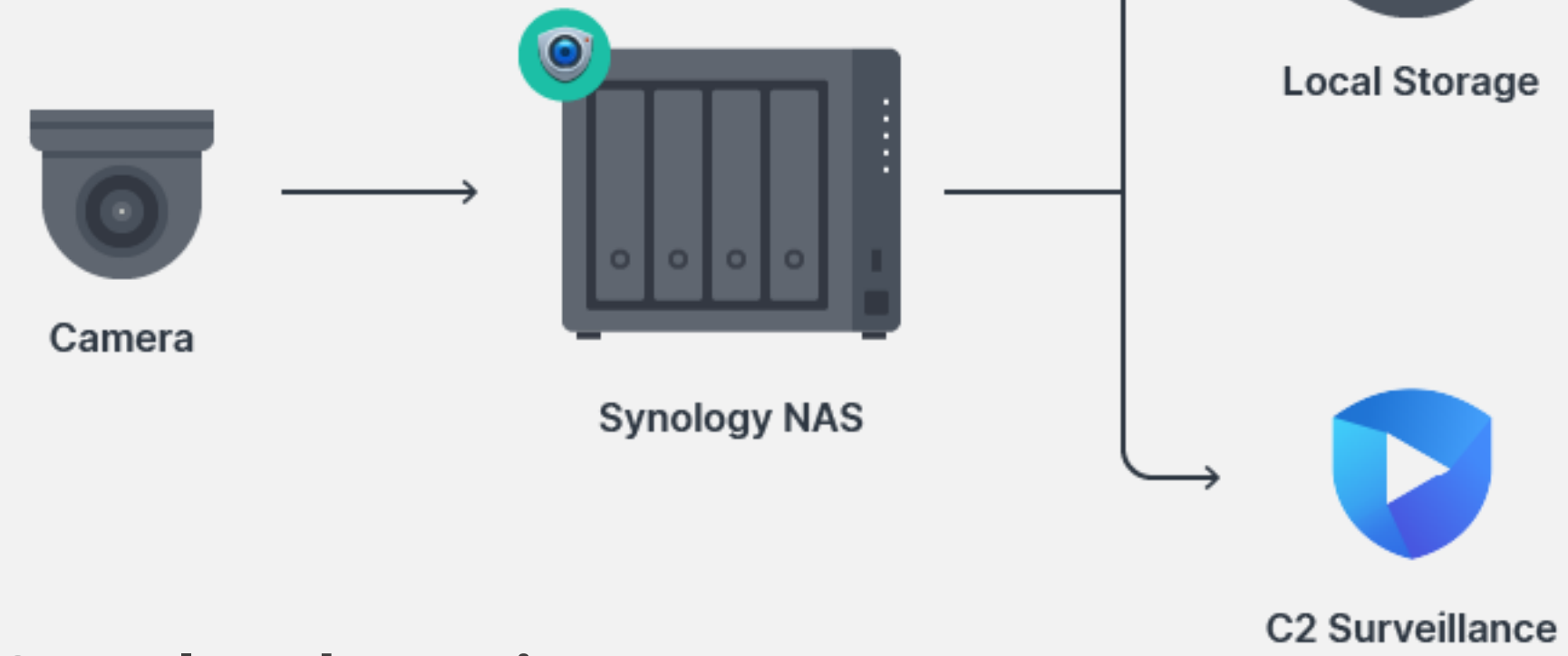
C2 Surveillance beta

An extra layer of protection

Designed for Surveillance Station on Synology NAS, C2 Surveillance allows you to retain a remote copy of your security recordings, enabling investigation even if the recording server is stolen or physically damaged.

Easy sharing

Generate sharing links with a single click to quickly provide third parties with relevant footage.



Seamless browsing

Synology C2's powerful data centers ensure snappy online playback while granular filters help you zoom in on key events.

C2 Surveillance



beta

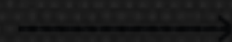
An extra layer of protection

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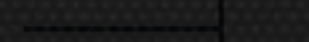
"no more than **10s** video loss even if the NAS is lost"



Camera



Synology NAS



Local Storage



C2 Surveillance

Easy sharing

Generate sharing links with a single click to quickly provide third parties with relevant footage.

Seamless browsing

Synology C2's powerful data centers ensure snappy online playback while granular filters help you zoom in on key events.

C2 Surveillance



beta

Pricing

	Basic 720p 7 days of event recordings stored at 720p.	Basic 1080p 30 days of event recordings stored at 1080p.	Advanced 1080p 30 days of event and 24/7 time-lapse recordings stored at 1080p.	
Data center				
Europe - Frankfurt	20% OFF	€7.19 / year €8.99 / year	€15.99 / year €19.99 / year	€19.99 / year €24.99 / year
	Try for free	Try for free	Try for free	
Recording mechanism				
Resolution	720p	1080p	1080p	
Days of footage stored	7	30	30	
24/7 Timelapse non-event recording ⓘ	—	—	✓	
Event recording ⓘ	✓	✓	✓	

C2 Object Storage

Object Storage – what is it?

Types of storage



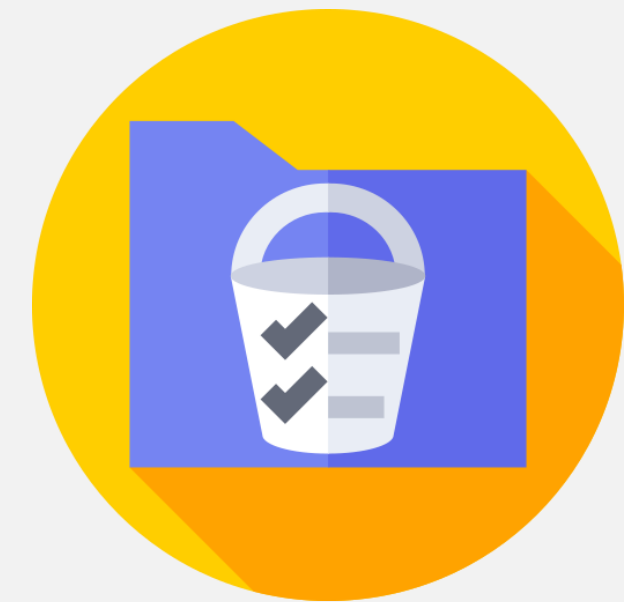
Block Storage

Data stored in fixed-size 'blocks' in a rigid arrangement - ideal for enterprise databases



File Storage

Data stored as 'files' in hierarchically nested 'folders' - ideal for active documents



Object Storage

Data stored as 'objects' in scalable 'buckets' - ideal for unstructured big data, analytics and archiving

Object Storage – what is it?

Benefits for cloud



Fewer Limitations

Object storage is far less limited because it's not organized in a hierarchy.



Scalability

Object storage is known for its compatibility with cloud computing, and that's because of its unlimited scalability



Faster Data Retrieval

Due to the categorization structure of object storage, and the lack of folder hierarchy, you can retrieve your data much faster

Object Storage – what is it?

Practical use cases

Data lake

Collect data from sensors continuously, and run big data analytics

Backup

Protect data either stored in servers or apps with robust replication features

Web asset

Host and deliver static web or application assets, e.g., images and CSS

Media hosting

Highly scalable and available infra to host video, photo, or audio assets

Archive data

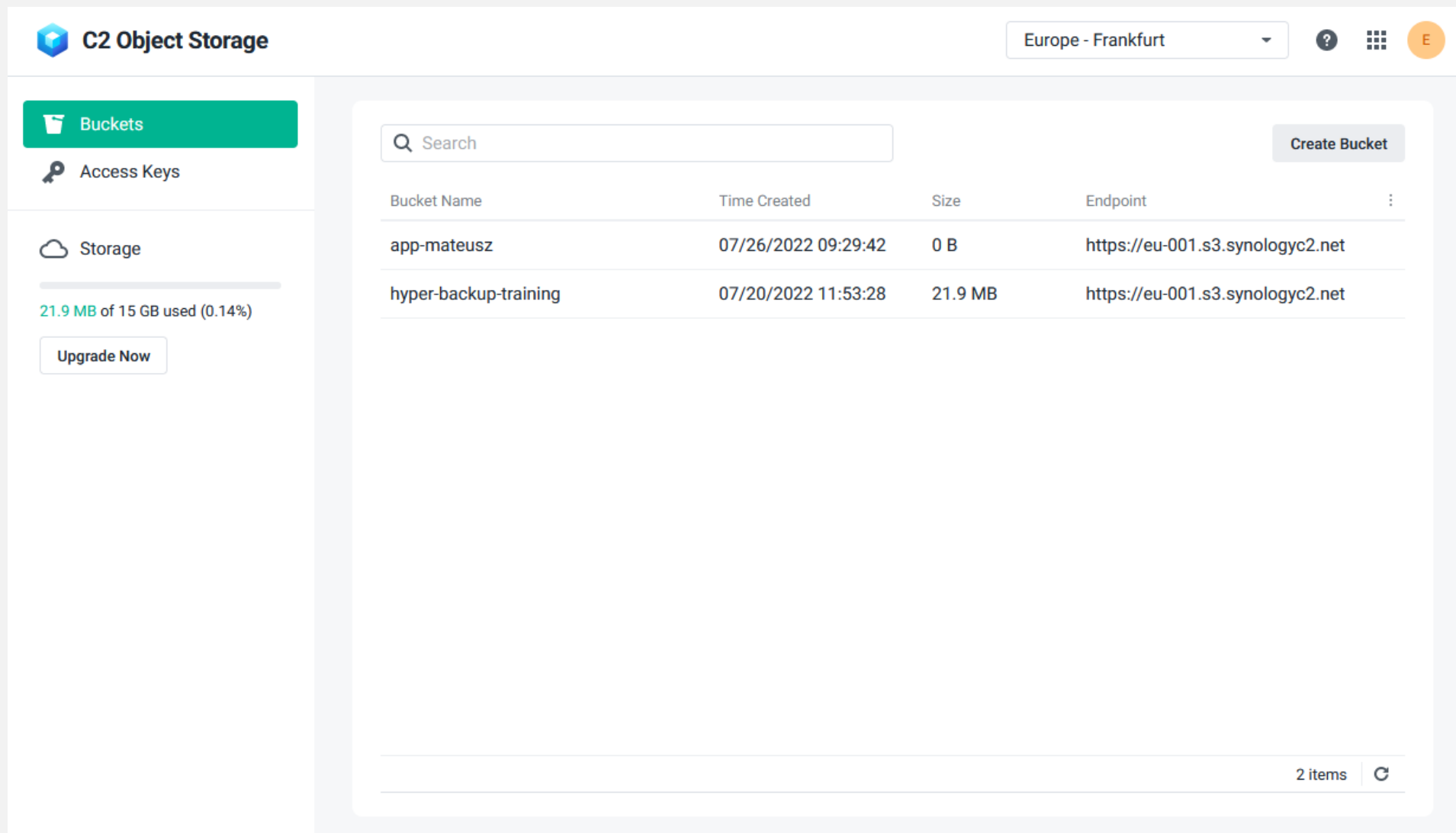
Move data to archived with the most retrieval flexibility

Cloud apps

Build fast cloud-native apps that scale automatically

C2 Object Storage beta

Simple, scalable, and affordable cloud object storage with S3 compatible APIs



The screenshot displays the C2 Object Storage management interface. The top navigation bar includes the C2 Object Storage logo, a region selector set to "Europe - Frankfurt", and user profile icons. The left sidebar contains navigation options: "Buckets" (highlighted in green), "Access Keys", and "Storage". The "Storage" section shows a progress bar indicating "21.9 MB of 15 GB used (0.14%)" and an "Upgrade Now" button. The main content area features a search bar, a "Create Bucket" button, and a table listing existing buckets.

Bucket Name	Time Created	Size	Endpoint	
app-mateusz	07/26/2022 09:29:42	0 B	https://eu-001.s3.synologyc2.net	
hyper-backup-training	07/20/2022 11:53:28	21.9 MB	https://eu-001.s3.synologyc2.net	

At the bottom right of the table area, it indicates "2 items" with a refresh icon.

C2 Object Storage beta

Why Synology Object Storage?

Same as AWS



S3 support

Support S3-compatible API for integrating with existing services



Reliable

Store data with 99.999999999999% data durability

But better!



Simple pricing

US€6.99/TB/Month with egress fee included

C2 Object Storage



beta

Pricing



**Just 6.99euro
/TB/month**

€6.99 / TB / month

Or €69.99 / TB / year

Get 15 GB for free

Included in this plan

- ✓ Reserved capacity
- ✓ Data download fees included ⓘ
- ✓ No data deletion fees
- ✓ Control your budget by setting download limits [Coming Soon](#)
- ✓ No API request and data upload fees under fair use policy ⓘ

C2 Object Storage Pricing beta

Simple and transparent pricing

C2 Object Storage is a cost-effective alternative that has a simple, predictable, and flexible pricing structure

Competitive pricing

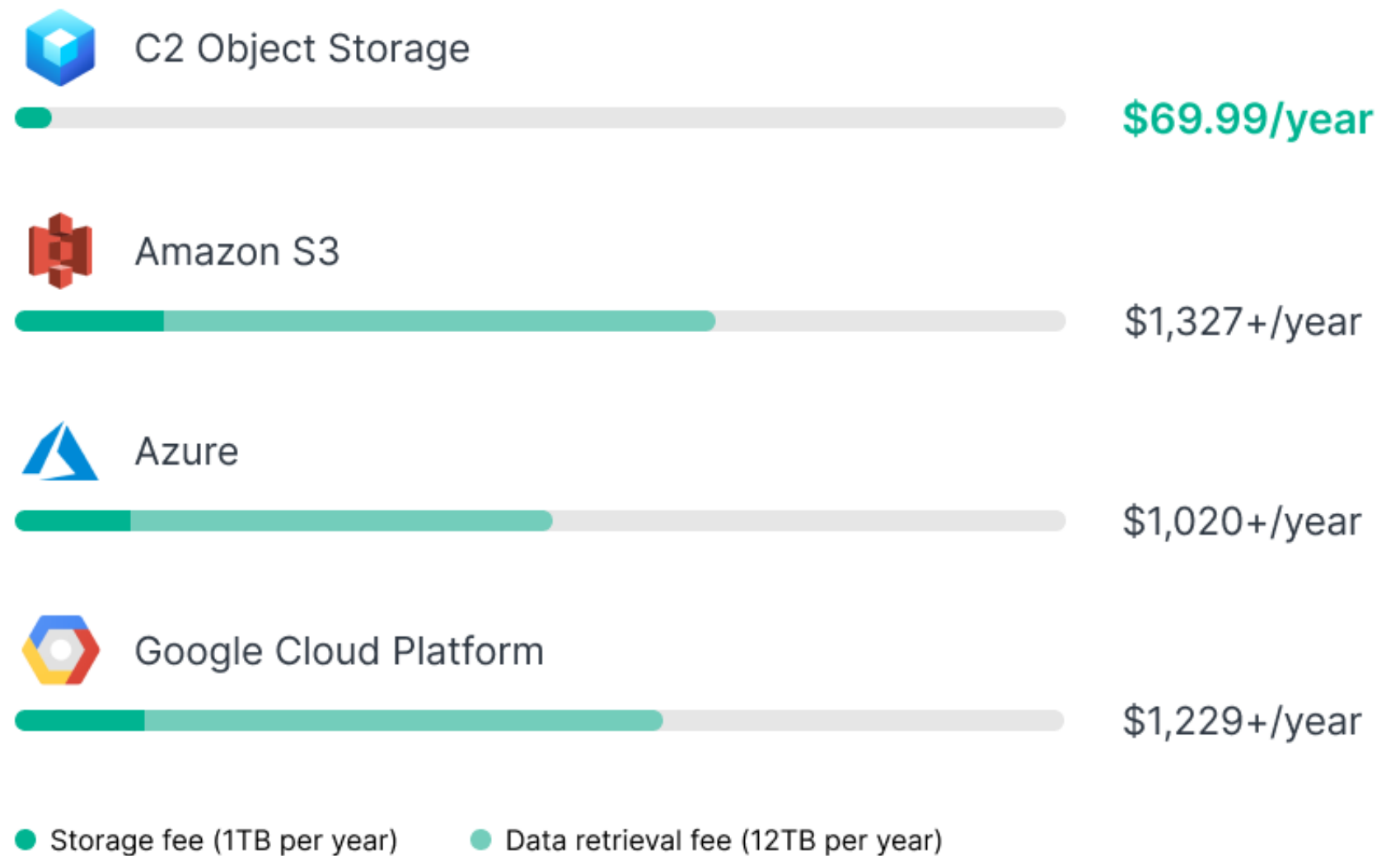
At just \$6.99/TB per month, C2 Object Storage costs a fraction of alternatives

Free data retrieval

Retrieve all the data you have stored for free every month.

No hidden fees

No API request or data deletion fees makes estimating monthly costs easier.



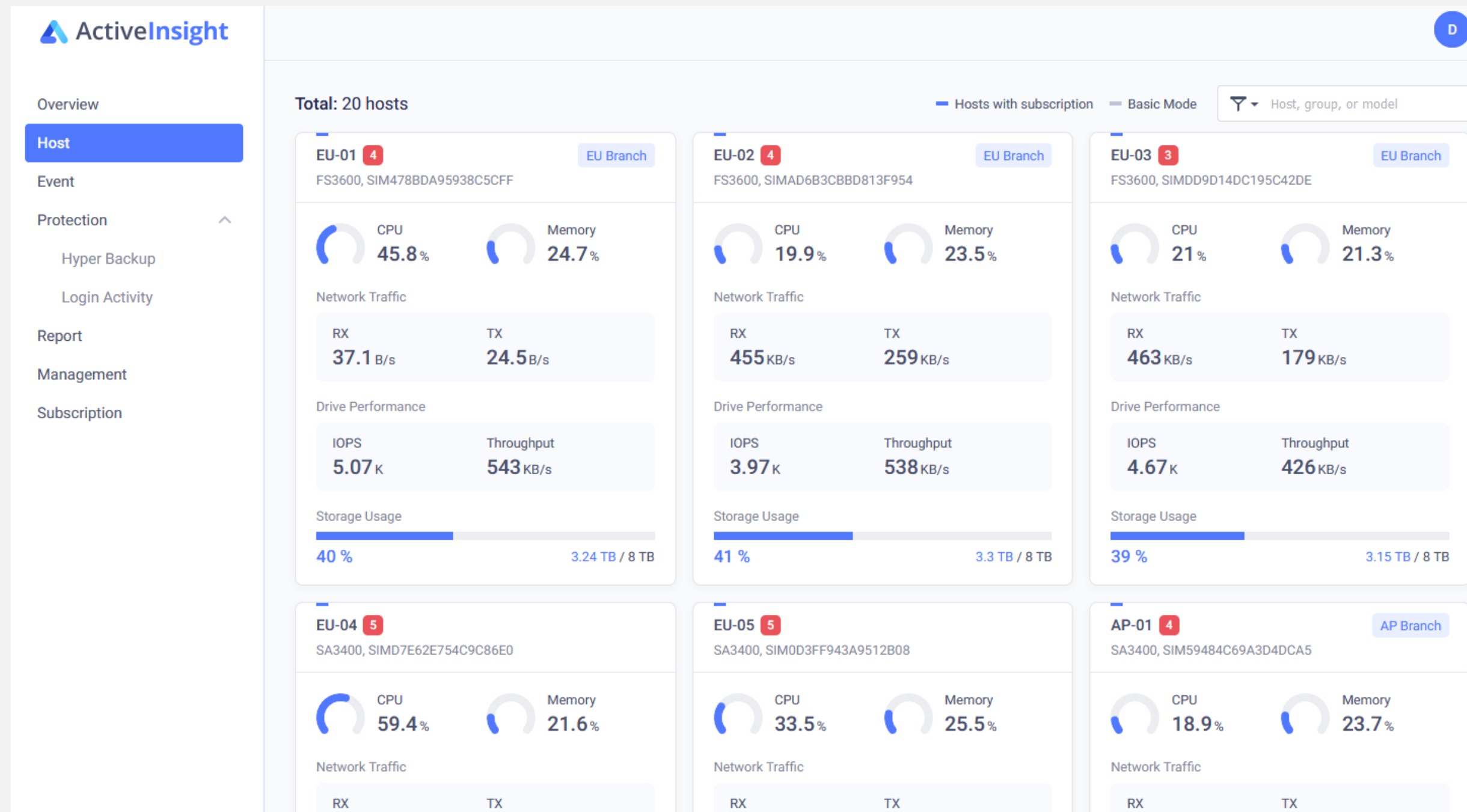
See above for a comparison of the price for 1 TB total storage space with 1 TB of data downloaded each month over one year.¹

Active Insight

Active Insight

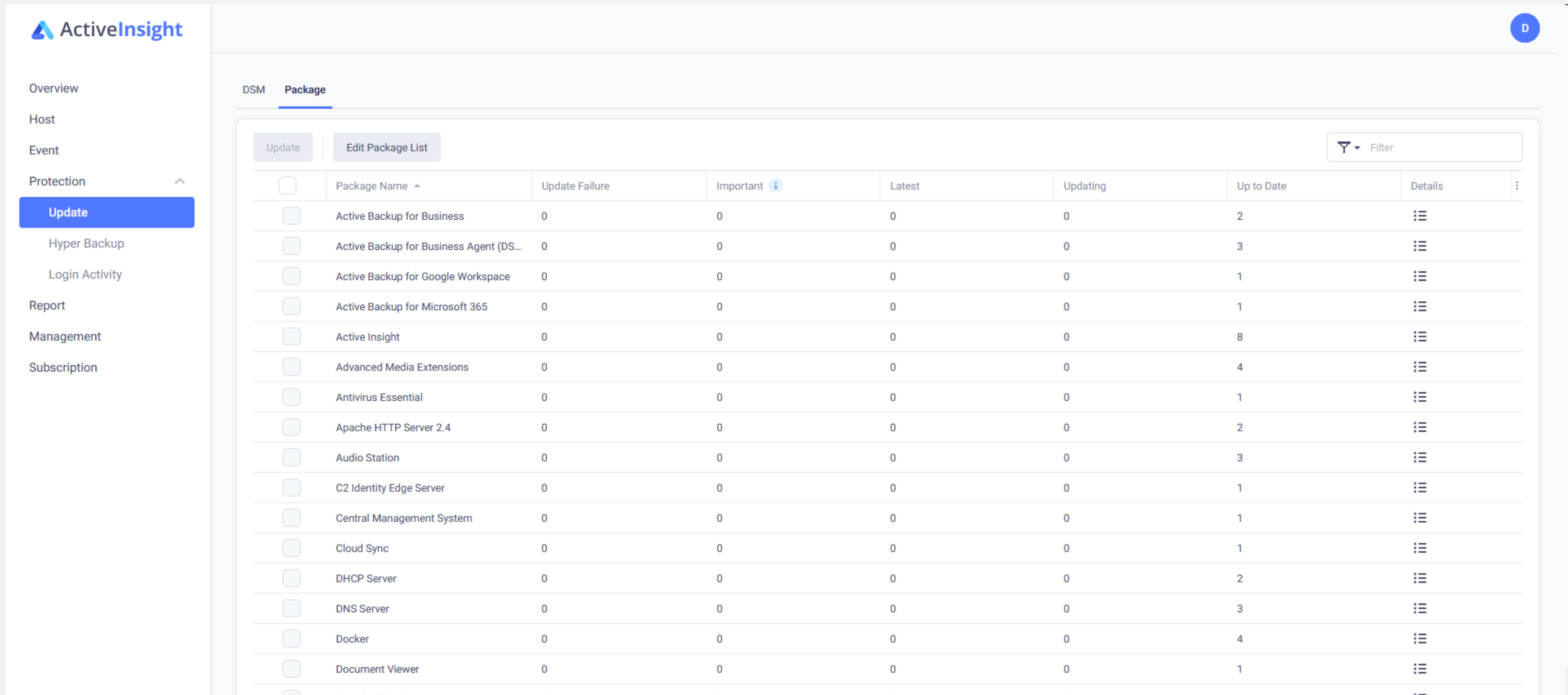
Monitor and analyse your Synology NAS servers

Active Insight analyzes statistical data to help you diagnose anomalies on all NAS across different sites. Monitor all metrics from a centralized and intuitive dashboard, and schedule reports in PDF or CSV format to be automatically generated and delivered to always stay updated on your deployment's status.



Active Insight

Update your firmware



The screenshot displays the 'Update' section of the Active Insight interface. On the left is a navigation sidebar with categories: Overview, Host, Event, Protection, Report, Management, and Subscription. Under 'Protection', the 'Update' option is selected and highlighted in blue. The main content area shows a 'Package' view with a table of installed packages. At the top of the table are buttons for 'Update' and 'Edit Package List', and a search filter. The table columns are: Package Name, Update Failure, Important (with an info icon), Latest, Updating, Up to Date, and Details (with a menu icon). Each row represents a package with its respective values.

<input type="checkbox"/>	Package Name ^	Update Failure	Important <i>i</i>	Latest	Updating	Up to Date	Details
<input type="checkbox"/>	Active Backup for Business	0	0	0	0	2	☰
<input type="checkbox"/>	Active Backup for Business Agent (DS...	0	0	0	0	3	☰
<input type="checkbox"/>	Active Backup for Google Workspace	0	0	0	0	1	☰
<input type="checkbox"/>	Active Backup for Microsoft 365	0	0	0	0	1	☰
<input type="checkbox"/>	Active Insight	0	0	0	0	8	☰
<input type="checkbox"/>	Advanced Media Extensions	0	0	0	0	4	☰
<input type="checkbox"/>	Antivirus Essential	0	0	0	0	1	☰
<input type="checkbox"/>	Apache HTTP Server 2.4	0	0	0	0	2	☰
<input type="checkbox"/>	Audio Station	0	0	0	0	3	☰
<input type="checkbox"/>	C2 Identity Edge Server	0	0	0	0	1	☰
<input type="checkbox"/>	Central Management System	0	0	0	0	1	☰
<input type="checkbox"/>	Cloud Sync	0	0	0	0	1	☰
<input type="checkbox"/>	DHCP Server	0	0	0	0	2	☰
<input type="checkbox"/>	DNS Server	0	0	0	0	3	☰
<input type="checkbox"/>	Docker	0	0	0	0	4	☰
<input type="checkbox"/>	Document Viewer	0	0	0	0	1	☰

Active Insight

Check Hyper Backup tasks

ActiveInsight D

Overview
Host
Event
Protection
Update
Hyper Backup
Login Activity
Report
Management
Subscription

Host, group, or model

TSE-Backup

DS918+, 1810PDN076500 Last updated: 07/22/2022 10:17:48

7 ! 0 ! 0

Backed up shared folders:	Backed up applications:	Total destination usage:	Destination usage increased in the past 7 days:
<u>3 / 24</u>	<u>4 / 20</u>	<u>721.70 MB</u>	<u>1.90 MB</u>

TSE-Network

DS918+, 1810PDN506300 Last updated: 07/22/2022 10:18:41

1 ! 0 ! 0

Backed up shared folders:	Backed up applications:	Total destination usage:	Destination usage increased in the past 7 days:
<u>0 / 16</u>	<u>1 / 24</u>	<u>1.59 MB</u>	<u>0.00 KB</u>

TSE_RC

RC18015xs+, 1510MKN183400 Last updated: 07/22/2022 10:17:42

0 ! 0 ! 0

Backed up shared folders:	Backed up applications:	Total destination usage:	Destination usage increased in the past 7 days:
<u>0 / 6</u>	<u>0 / 15</u>	<u>0.00 KB</u>	<u>0.00 KB</u>

What's next?

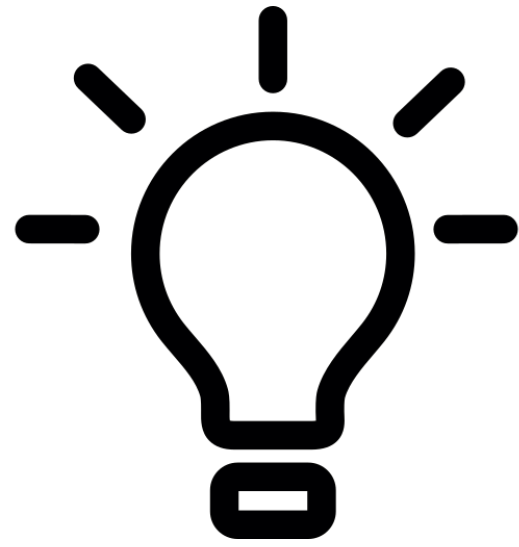
Upcoming in 2022

Active Insight

- Snapshot & Replication
- File access activity

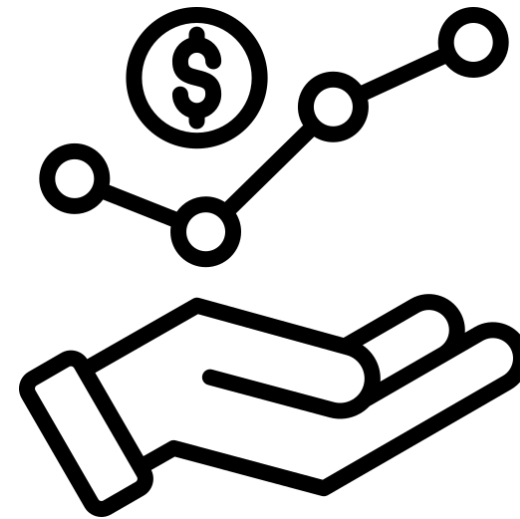
C2 Partner Program

Grow Business by Partner Benefits



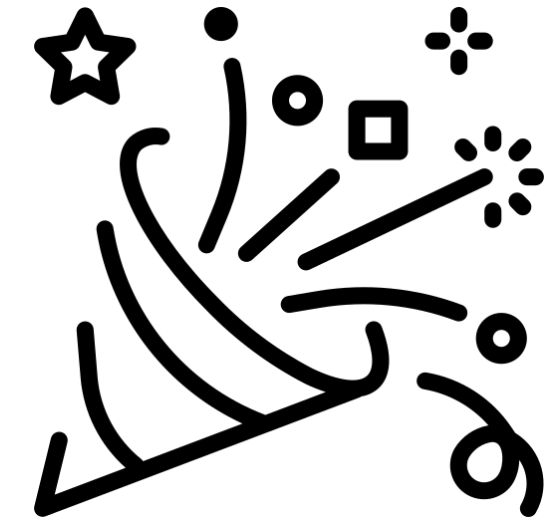
Selling Tips Sharing

By Enews, periodically share solution insights



Financial Benefits

By Tiered Incentive, provide more flexibility on selling activity



New Partner Success

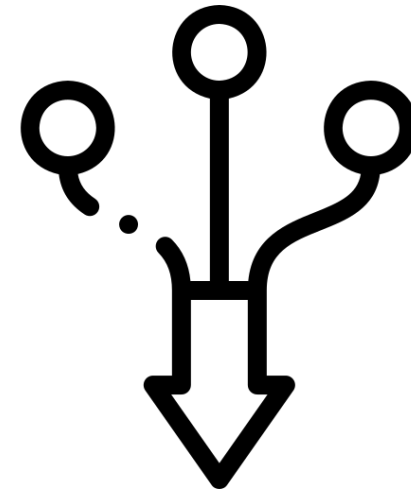
By proposing selling plan, access up to €1,000 rebate to active your business

Boost User Management Experience by Partner Portal



Centralized Management

Efficiently manage services and subscriptions between multiple tenants through an intuitive interface.



Consolidated Billing

Consolidate and automate monthly billing, and access a downloadable transaction history



Tiered Incentives

By data centers, monthly rebates with a quarterly incentive program are offered and used for the next payment

Centralized Management

Manage All Clients Together

Partner Portal

Customers
Transaction
Rebate

Search

	Organization Name	Description	Status
<input type="checkbox"/>	Synology Account		
<input type="checkbox"/>	cloudfrontend+003@gmail.com	CFT003	Managing
<input type="checkbox"/>	cloudfrontend+002@gmail.com	WWW	Managing
<input type="checkbox"/>	cloudfrontend+004@gmail.com	CFT004	Managing
<input type="checkbox"/>	cloudfrontend+005@gmail.com	CFT005 (migrated)	migrated user
<input type="checkbox"/>	cloudfrontend+006@gmail.com	CFT006	Managing
<input type="checkbox"/>	yihshyangc+0012@gmail.com	yih	yyyy
<input type="checkbox"/>	cloudfrontend+77010@gmail.com	sssyynnn	Managing
<input type="checkbox"/>	cloudfrontend+001@gmail.com	CFT001	In Resend Invitation
<input type="checkbox"/>	cloudfrontend+007@gmail.com	cft007	Left
<input type="checkbox"/>	cloudfrontend+009@gmail.com	CFT009	TESTTESTTESTTESTTESTTESTTES... Inviting
<input type="checkbox"/>	s77599@yahoo.com.tw	tttttest	Expired

With Client's Synology Account,
Partner can send out the managed service invitation

Centralized Management

Manage Multiple Subscription Onetime

Partner Portal





Customers
Transaction
Rebate

← CFT004 - Managing Recover C2 Encryption Key Remove

Customer Info Edit

Synology Account: cloudfrontend+004@gmail.com
Organization Name: CFT004
Description:

Current Subscription Subscribe

Region	Service	Status	Price
Europe - Frankfurt	 C2 Backup 500 GB	Subscribed Will renew on 04/09/2023	€34.99 / year
North America - Seattle	 C2 Backup 2 TB	Subscribed Will renew on 04/30/2023	\$99.99 / year
Europe - Frankfurt	 C2 Identity Free	Subscribed Will renew on 07/24/2022	Free plan
Europe - Frankfurt	 C2 Password Free	Subscribed Will renew on 07/29/2022	Free plan

Manage multiple service in multiple data centers

Centralized Management

Manage Each User by Account Switcher

The screenshot displays the C2 Backup management interface. The top navigation bar includes the C2 Backup logo, 'On-Premises', 'Cloud', and 'Management' tabs. A location dropdown is set to 'Europe - Frankfurt'. The left sidebar shows 'Data Protection' with options for 'Personal Computer', 'Physical Server', and 'Backup Policy', and 'Storage' with a 'Manage Subscription' button. The main content area features a table of devices and an 'Account Switcher' dropdown menu.

<input type="checkbox"/>	OS	Device Name	User	Backup Policy	Status	Last Backup	Next
<input type="checkbox"/>	Windows	DESKTOP-8RSA70...	Synology Account	Default policy (per...	Not backed up yet	Never	Auto
<input type="checkbox"/>	Windows	DESKTOP-UA7VS8A	Synology Account	Default policy (per...	Not backed up yet	Never	Auto

Select account

- baq_c2_246
baq_c2_246@synology.com
- baq_c2_129@synology.com
baq_c2_129@synology.com
- sub test
baq_c2_212@synology.com
- MSP_Console_00125
baq_c2_213@synology.com
- MSP_Console_00125
baq_c2_214@synology.com

By Account Switcher,
Partner can easily switch client's account on service portal

Centralized Management

Setup and Manage Service with ease

The screenshot displays the C2 Backup management dashboard. The top navigation bar includes the C2 Backup logo, tabs for 'On-Premises', 'Cloud', and 'Management', a location dropdown set to 'Europe - Frankfurt', and user profile icons. The left sidebar is divided into 'Data Protection' (with 'Personal Computer' selected), 'Physical Server', and 'Backup Policy', and 'Storage' (showing 0 B of 50 TB used). The main content area features a search bar, a 'New Device' button, and a table of devices. A context menu is open over the first device, showing options: 'Detail', 'Change backup policy', and 'Remove device'.

<input type="checkbox"/>	OS	Device Name	User	Backup Policy	Status	Last Backup	Next Backup	Used Space	
<input type="checkbox"/>	Windows	DESKTOP-8RSA70...	Synology Account	Default policy (per...	Not backed up yet	Never	Automated daily b...		<input type="checkbox"/> Back Up Now ⋮
<input type="checkbox"/>	Windows	DESKTOP-UA7VS8A	Synology Account	Default policy (per...	Not backed up yet	Never	Automated daily		<input type="checkbox"/> Detail

By getting the permission from clients,
Partner can help clients to setup and manage each service

Consolidated Billing

Paid by Credit Card or SEPA once a Month

Partner Portal

Customers

Transaction

Rebate

Europe - Frankfurt

VISA **** * 4242

Upcoming Invoice Payment History

Scheduled Charge On 08/02/2022

Service	Untaxed Amount
C2 Identity	€199.90
C2 Storage	€967.03
C2 Transfer	€499.99
Total untaxed amount	€1,666.92

Every client's subscription will be consolidated and paid together only once a month

Consolidated Billing

Downloadable Invoice with Payment History

Partner Portal ? ☰ B

Customers **Transaction** Rebate

Europe - Frankfurt ▼ VISA **** * 4242 ✎

Upcoming Invoice Payment History

Date Billed	Total Amount	Invoice
07/02/2022	€1,413.04	D6E3132C-0020
06/02/2022	€9,917.22	D6E3132C-0019

Invoice can be downloaded as PDF file for documentation

Consolidated Billing

Only Partner can Manage Subscription

C2 Transfer

APAC - Taiwan



Manage subscription - baq_c2_129@synology.com (test)

C2 Transfer - Business

Region: APAC - Taiwan
Subscription cycle: Annual
User: 100 users remaining (100 users in your plan)
Next renewal: 05/06/2023

Change Plan

Partner Account

Plan Cancellation

Cancel your plan to turn off recurring billing. Then, you can terminate the entire service.

Cancel Auto-Renewal

C2 Transfer

APAC - Taiwan



Client Account

Manage subscription

C2 Transfer - Business

Managed by baq_c2_246@synology.com

Region: APAC - Taiwan
Subscription cycle: Annual
User: 100 users remaining (100 users in your plan)
Next renewal: 05/06/2023

Your C2 services are managed by baq_c2_246@synology.com. You can terminate the MSP management in your C2 profile.

baq_c2_129
baq_c2_129@synology.com
Manage Account

Manage Subscription
C2 Transfer Business

Versions
Sign Out

Terms of Service • Privacy Policy

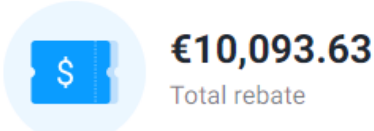
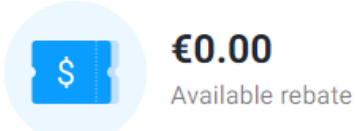
Tiered Incentives Intuitive Dashboard

- Customers
- Transaction
- Rebate**

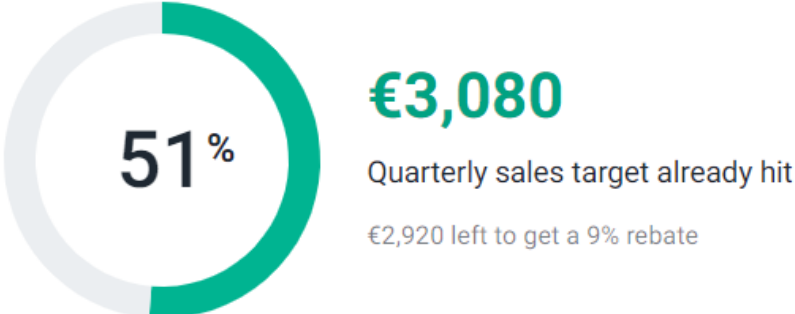
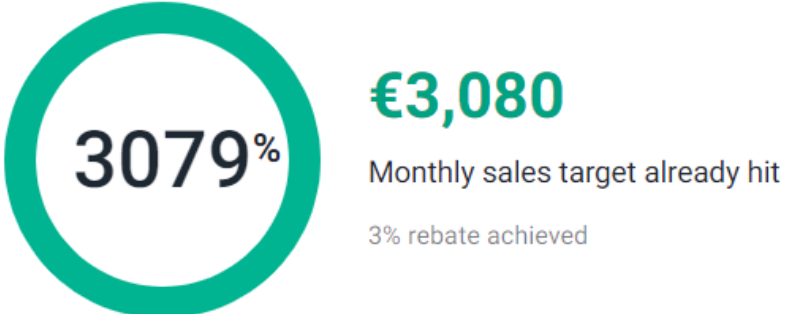
EUR [Learn more about how rebates work](#)

Overview **Rebate History**

Overview



Sales Target



Note: Your rebates will be displayed on the dashboard of your portal on the 25th day of the following month.

Help you to easily track the rebate status

Tiered Incentives History for Review

Rebate History

Date Awarded	Rebate Amount	Description
06/01/2022	€83.63	Monthly rebate
05/13/2022	-€6,094.51	Expired rebate
05/13/2022	-€499.95	Auto-redeemed rebate

Comprehensive rebate history for review

Partner Level

	Requirement	Discount	2022H2 Incentive Program	Calculation Example
LV1	None	0%	<p>Monthly rebate credit 3% for monthly revenue > €100</p> <p>Extra Quarterly rebate credit 6% for quarterly revenue > €3,000 9% for quarterly revenue > €6,000</p>	<p>Monthly Rebate Jan. : €200 rev. > €6 rebate Feb. : €2,000 rev. > €60 rebate Mar. : €4,000 rev. > €120 rebate</p> <p>Extra Quarterly Rebate Jan. to Mar. : €6,200 rev*9%>€558 rebate</p>
LV2	ACV > €30,000 (can be discussed)	10%	<p>Extra Quarterly rebate credit: 10% - C2 Backup, C2 Object Storage 20% - C2 Identity, C2 Transfer</p>	<p>Monthly : 10% off pricing discount on the portal</p> <p>Extra Quarterly Rebate If Backup + Object Storage : €1,000 rev.> €100 rebate If Identity + Transfer : €1,000 rev.> €200 rebate</p>

Q&A

HOW TO PARTICIPATE

RAFFLE



DS220J